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Richards "Dick" J. Heuer, Jr. is a former CIA veteran of 45 years and most known for his work on analysis of competing hypotheses and his book, Psychology of Intelligence Analysis.

Psychology of Intelligence Analysis by Richards J. Heuer Jr.

to Intelligence Analysis by Jack Davis I applaud CIA's Center for the Study of Intelligence for making the work of Richards J. Heuer, Jr. on the psychology of intelligence analysis available to a new generation of intelligence practitioners and scholars. Dick Heuer's ideas on how to improve analysis focus on helping

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has been required reading for intelligence officers studying the art and science of intelligence analysis for decades. Richards Heuer, Jr. discusses in the book how fundamental limitations in human mental processes can prompt people to jump to conclusions and employ other simplifying strategies that lead to predictably faulty judgments known as cognitive biases.

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Book: Psychology of Intelligence Analysis. Author: Richards J. Heuer, Jr. Key takeaways: It's an excellent book, and even more noteworthy given its origins—the CIA. It's republishing (with some editing) of various articles written internally at the CIA Directorate of Intelligence between 1978 - 86.

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22 Richard Betts, "Analysis, War and Decision: Why Intelligence Failures are Inevitable", World Politics, Vol. XXXI (October 1978), p. 84. 23 Drawings devised by Gerald Fisher in 1967. 24 Jervis, p. 195.

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A former director at The Agency, Heuer
has the domain expertise to write

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PSYCHOLOGY OF INTELLIGENCE ANALYSIS, by Richard Heuer, Jr, CIA, 1999 Recently posted on the web page of CIA's Center for the Study of Intelligence (CSI), this new book has foreword by Doug MacEachin and an Introduction by Jack Davis.

Heuer: Psychology of Intelligence Analysis

He was recognized in 1988 for his "outstanding contribution to the

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literature of intelligence," and again in 1996 for "superior accomplishment." In addition to his work on the psychology of intelligence analysis, Mr. Heuer is a published author on counterintelligence, deception, analytical methodology, and personnel security issues.

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